

## Washtenaw County

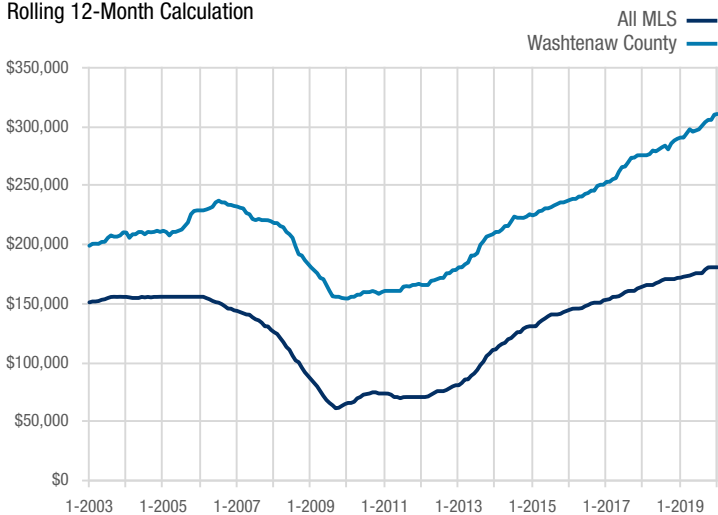
Residential Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	263	<b>246</b>	- 6.5%	263	<b>246</b>	- 6.5%
Pending Sales	185	<b>202</b>	+ 9.2%	185	<b>202</b>	+ 9.2%
Closed Sales	170	<b>164</b>	- 3.5%	170	<b>164</b>	- 3.5%
Days on Market Until Sale	46	<b>58</b>	+ 26.1%	46	<b>58</b>	+ 26.1%
Median Sales Price*	\$271,950	<b>\$300,000</b>	+ 10.3%	\$271,950	<b>\$300,000</b>	+ 10.3%
Average Sales Price*	\$319,497	<b>\$331,010</b>	+ 3.6%	\$319,497	<b>\$331,010</b>	+ 3.6%
Percent of List Price Received*	97.7%	<b>97.0%</b>	- 0.7%	97.7%	<b>97.0%</b>	- 0.7%
Inventory of Homes for Sale	742	<b>753</b>	+ 1.5%	—	—	—
Months Supply of Inventory	2.5	<b>2.5</b>	0.0%	—	—	—

Condo Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	75	<b>112</b>	+ 49.3%	75	<b>112</b>	+ 49.3%
Pending Sales	56	<b>55</b>	- 1.8%	56	<b>55</b>	- 1.8%
Closed Sales	51	<b>45</b>	- 11.8%	51	<b>45</b>	- 11.8%
Days on Market Until Sale	74	<b>63</b>	- 14.9%	74	<b>63</b>	- 14.9%
Median Sales Price*	\$230,000	<b>\$240,000</b>	+ 4.3%	\$230,000	<b>\$240,000</b>	+ 4.3%
Average Sales Price*	\$304,261	<b>\$281,716</b>	- 7.4%	\$304,261	<b>\$281,716</b>	- 7.4%
Percent of List Price Received*	99.7%	<b>97.1%</b>	- 2.6%	99.7%	<b>97.1%</b>	- 2.6%
Inventory of Homes for Sale	245	<b>257</b>	+ 4.9%	—	—	—
Months Supply of Inventory	3.2	<b>3.2</b>	0.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

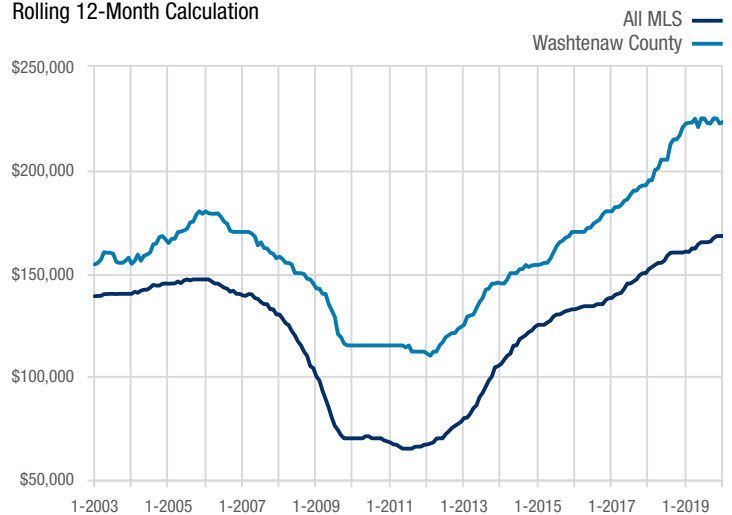
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.