Local Market Update – January 2020 A Research Tool Provided by Realcomp

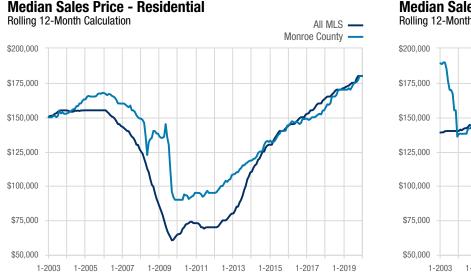


Monroe County

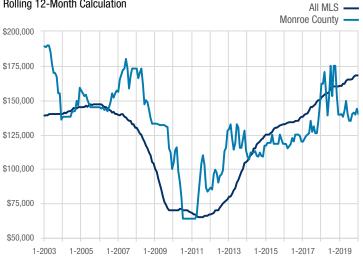
Residential	January			Year to Date			
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change	
New Listings	146	148	+ 1.4%	146	148	+ 1.4%	
Pending Sales	99	126	+ 27.3%	99	126	+ 27.3%	
Closed Sales	93	94	+ 1.1%	93	94	+ 1.1%	
Days on Market Until Sale	78	69	- 11.5%	78	69	- 11.5%	
Median Sales Price*	\$184,500	\$177,800	- 3.6%	\$184,500	\$177,800	- 3.6%	
Average Sales Price*	\$195,081	\$196,821	+ 0.9%	\$195,081	\$196,821	+ 0.9%	
Percent of List Price Received*	98.3%	95.7%	- 2.6%	98.3%	95.7%	- 2.6%	
Inventory of Homes for Sale	463	428	- 7.6%			—	
Months Supply of Inventory	3.1	2.7	- 12.9%				

Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	11	8	- 27.3%	11	8	- 27.3%
Pending Sales	3	9	+ 200.0%	3	9	+ 200.0%
Closed Sales	7	9	+ 28.6%	7	9	+ 28.6%
Days on Market Until Sale	67	56	- 16.4%	67	56	- 16.4%
Median Sales Price*	\$149,500	\$110,000	- 26.4%	\$149,500	\$110,000	- 26.4%
Average Sales Price*	\$178,771	\$131,722	- 26.3%	\$178,771	\$131,722	- 26.3%
Percent of List Price Received*	97.1%	96.0%	- 1.1%	97.1%	96.0%	- 1.1%
Inventory of Homes for Sale	26	14	- 46.2%			
Months Supply of Inventory	3.8	1.8	- 52.6%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.