

Lapeer County

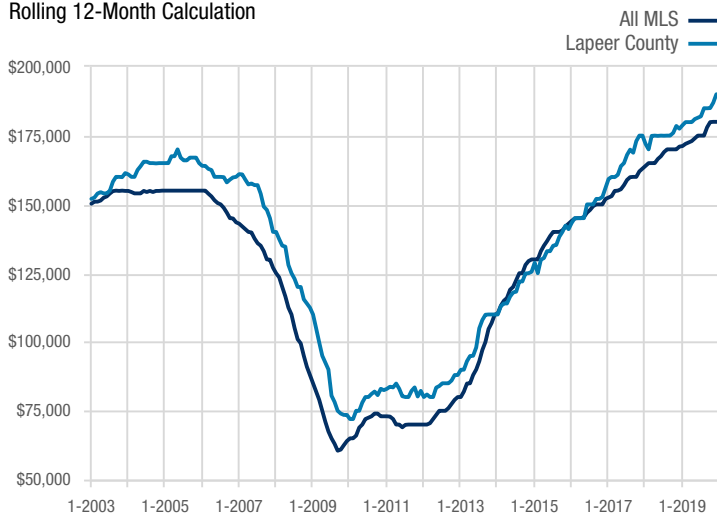
Residential Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	111	108	- 2.7%	111	108	- 2.7%
Pending Sales	71	79	+ 11.3%	71	79	+ 11.3%
Closed Sales	49	50	+ 2.0%	49	50	+ 2.0%
Days on Market Until Sale	47	63	+ 34.0%	47	63	+ 34.0%
Median Sales Price*	\$165,000	\$185,000	+ 12.1%	\$165,000	\$185,000	+ 12.1%
Average Sales Price*	\$190,489	\$214,971	+ 12.9%	\$190,489	\$214,971	+ 12.9%
Percent of List Price Received*	96.7%	96.6%	- 0.1%	96.7%	96.6%	- 0.1%
Inventory of Homes for Sale	291	292	+ 0.3%	—	—	—
Months Supply of Inventory	3.1	2.9	- 6.5%	—	—	—

Condo Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	4	2	- 50.0%	4	2	- 50.0%
Pending Sales	2	3	+ 50.0%	2	3	+ 50.0%
Closed Sales	0	2	—	0	2	—
Days on Market Until Sale	—	94	—	—	94	—
Median Sales Price*	—	\$132,500	—	—	\$132,500	—
Average Sales Price*	—	\$132,500	—	—	\$132,500	—
Percent of List Price Received*	—	86.5%	—	—	86.5%	—
Inventory of Homes for Sale	10	18	+ 80.0%	—	—	—
Months Supply of Inventory	3.5	6.0	+ 71.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

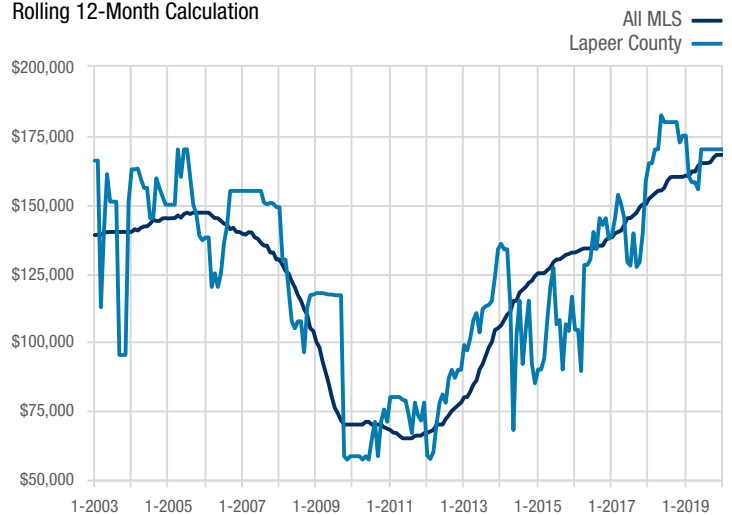
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.